



## 28BEN SPECIAL LAUNCH OFFER

		€ net	incl. 19% VAT.
28BEN Serienmodell/ production model; Auslieferungen ab/ deliveries from 2021	Pricelist	57.143 €	68.000 €
28BEN Limited Launch Editon: umfangreich ausgestattet zum Vorzugspreis; Auslieferungen ab 2020	Pricelist	114.441 €	136.185 €
28BEN Limited Launch Editon: extensively equipped at special introductory price; deliveries from 2020	Special Offer:	98.971 €	117.775 €
	Discount:	-15.471 €	-18.410 €
<b>HULL</b>			
Choose from 3 Hull Colors : White (RAL 9010), Grey (RAL 7040) or Pastel Green (RAL 6034); Deck always White (RAL 9010)	X		
Hull Windows	X		
<b>DODGER</b>			
Choose from 5 Colors (see BENTE Specification Guide)	X		
<b>BOWSPRIT</b>			
Integrated bowsprit with carbon pole, waterproof interior cladding, sheaves & blocks	X		
<b>SAILS</b>			
Upgrade: Doyle® Performance OSX Laminate, Technora Black (Aramid)	X		
Doyle® Cruising Gennaker, Triradial, Aquarip 3000	X		
<b>SAILCOVERS</b>			
LazyBag incl. LazyJacks, light grey (also possible upon individual request: Boom Cover with LazyJacks)	X		
Jib cover, light grey	X		
<b>INTERIOR</b>			
Bathroom appliances: Marine toilet, mirror, sink, storage	X		
Fully functional Pantry: sink, cooker and refrigerator, storage	X		
Premium upholstery and interior package from K2WO®, available in different fabrics (see BENTE Specification Guide)	X		
Light upgrade: reading lamps in front and aft cabin, as well as LED light tunnels for indirect light	X		
Salon Table	X		
<b>DECK/ COCKPIT</b>			
Sunbrella® cockpit upholstery (see BENTE Specification Guide)	X		
<b>DECKS EQUIPMENT</b>			
Upgrade: Ronstan® Traveller	X		
Furlex® Jib furling system incl. profiled forestay	X		
Upgrade: Self Tailing halyard winch below Dodger, black (Harken® or comparable)	X		
Upgrade: 2x self tailing winches, black (Harken® or comparable)	X		
Upgrade: High end sheets (GOTTIFREDI MAFFIOLI® or comparable)	X		
<b>NAVIGATION &amp; LIGHTS</b>			
Navigation lights, tricolor LED and 360° white anchor light on mast top	X		
Plotter, wind, speed and depth; compatible with Autopilo (B&G® or comparable)	X		
<b>ENGINE</b>			
Reinforcement of hull laminate for installation of POD engine	X		
Electric inboard Engine 8-10 KW, incl. Li-Ion Bat., Charger, Throttle Control, Gateway, Foldable Propeller and Installation (Torqeedo® or comparable)	X		
<b>ELECTRICS</b>			
Electricity Package: Battery 12 V 100 Ah, main switch, electric panel, fuse, 12 V, 230 V & USB Plug, shore power connection, fuse and battery charger 10 A; incl. Basic light: 1. installed through the mast support; 2. LED in bathroom; 3. LED in aft Cabin	X		
<b>WATER</b>			
Installation of pumps, fresh- and wastewater tanks, hoses and valves	X		

## WIE KAUFE ICH EINE 28BEN? HOW TO BUY A 28BEN?

1

Reserviere Dir deinen gewünschten 28BEN Bauslot (Launch Edition ab 2020 oder Serienmodell ab 2021). Sende dafür eine Anfrage über das Kontaktformular oder per eMail an [mail@benteyachts.com](mailto:mail@benteyachts.com) und wir bereiten eine Auftragsbestätigung mit dem avisierten Auslieferungstermin für dich vor. Bei verbindlicher Bestellung der Launch Edition wird eine Anzahlung von 30% deiner konfigurierten BENTE28 fällig. Das Serienmodell kann bereits für 10% des Basispreises reserviert werden: 6.800 € inkl. 19% MwSt..

Reserve your 28BEN today (Launch Edition deliveries from 2020 or production model from 2021). Send a request via our contact page or by eMail to [mail@benteyachts.com](mailto:mail@benteyachts.com) and we will get back to you with an order confirmation and a target delivery. For the Launch Edition a deposit of 30% will be charged. For reservations of the production model only 10% of the standard price will be charged: 6.800 € inkl. 19% VAT.

2

Bis kurz vor Baubeginn kannst Du ggf. weitere Extras ergänzen. Eine Rücksprache ist aber immer notwendig. Zu Baubeginn wird die 2. Rate (60% des durch die Spezifikation ermittelten Endpreises) fällig. Der Betrag wird mit der Anzahlung verrechnet.

Until the start of construction it is possible to add additional extras to your configuration but a previous consultation is mandatory. Once the construction begins our second installment (60% of the total amount due to specification) is due and will be offset against the first rate.

3

Bei Fertigstellung wird die nächste Rate von 30% fällig. Auf Wunsch wird deine Bente an ein regionales Auslieferungszentrum überführt, wo weitere Um-/ Ausbauten vorgenommen werden können, die wir nicht ab Werk anbieten. Die letzte Rate von 10% muss vor der geplanten Übergabe beglichen sein.

Once the construction of your BENTE has been completed the third installment of 30% of the final price becomes due. Upon consultation we will transfer your BENTE to a local BENTE distribution center. Here additional options not offered by us to customize your BENTE may be possible. The residual 10% are due before delivery.